

Programme

09:00 - 09:30 **Registration, coffee & tea**

09:30 - 09:45 **Welcoming Remarks by TMA Serbia,**
Ivana Matić, President

09:45 - 10:15 **Key Note - Best practices in operational restructuring process**

- Reasons for initiating and goals of operational restructuring
- Operational restructuring vs financial restructuring
- Phases, activities and participants in operational restructuring
- Operational diagnostic and restructuring plan
- Critical factors for successful implementation, hidden opportunities and quick wins

Speakers: Petr Smutny, Business Recovery leader, **PWC CEE**

10:15 - 11:00 **PANEL 1 „Operational restructuring in SEE“**

- Does operational restructuring happen in reality?
- Support from stakeholders - how to impose operational restructuring?
- Availability of right expertise and talent
- Successful vs. failed cases - what made the difference
- Look into the future – what can be learned from the current developments in SEE

Moderator: Marko Fabris, Senior Manager in Advisory Services, **PwC**

Speakers:

Bor Vošnjak, Deputy Head of restructuring of major clients at Bank Asset Management Company, **DUTB Slovenia**
Marko Milošević, Director, **Management Consulting Professionals, Belgrade**
Dragan Tepić, Principal banker, **EBRD London**
Jasmina Tufegdžić, Advisory for Financial Affairs, **Amiga d.o.o.**
Dr. Lukas Fecker, Principal, **Innovation Brain**
Slaven Čurić, CFA- M.A. in Economics, Managing Partner, **ADMETAM Business Consultants**

11:00 - 11:30 **Coffee break**

11:30 - 12:30 **PANEL 2 „LENDERS’ PERSPECTIVE“**

- Should lenders take management control and board positions
- New money – who, when and under what conditions
- Legal framework and practice for new money in SEE
- Who should finance operational restructuring and how
- Reporting, duty of care and monitoring results

Moderator: Marko Ketler, LL.M.(LSE) Partner / Attorney at Law in cooperation with **Karanović & Nikolić**

Speakers:

Byron Nurse, Partner Restructuring and Insolvency group, **Dentons London**
Dr. Martin Stotter, Member of the Managing Board/CRO, **Raiffeisen Banka a.d. Beograd**
Tijana Kojović Partner, **BDK Advokati**
Milena Vukotić, Head of Corporate Special Credit, **Unicredit bank Srbija a.d. Beograd**
Martin Kammermeier, Managing Director, Exit Management, **Heta Asset Resolution Austria**

12:30 - 14:00 **Lunch**

14:00 - 15:00 **PANEL 3 „INVESTORS’ PERSPECTIVE“**

- Appetite for business acquisitions and distressed opportunities in SEE, and recent practice
- Equity investment vs financial support
- Are succession businesses easier to restructure operationally?
- Turnaround activities in first 100 days
- Cooperation with stakeholders - lenders, existing shareholders and management

Moderator: Vladimir Pavlović, Director/ Managing partner, **WM Equity Partners**

Speakers:

Loren Richards, Partner, **Clifford Chance Frankfurt**
Nebojša Čirić, CEO, **East Point Holdings Ltd.**
Thompson McDaniel, Director of Deloitte’s Strategy & Operations group, **DELOITTE**
Marko Marković, COO, **SBB Serbia BroadBand**
Elvin Guri, CEO, **Empower Capital**

15:00 - 16:00 **Networking cocktail**

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